

Business Enhancements

Course outline

The Business Enhancements is like a personal service and tune up for you. Run one to one or team based, the course is bespoke to concentrate on improving, instilling and implementing best practice and self improvement techniques. We will engage with you prior to the course to determine precise areas for concentration. We limit this course to a maximum of four attendees in order you achieve maximum benefit from your time spent with us.

Course duration

Two days and an optional follow up session one month later (approx 3hrs).

Target audience

Anyone who would like to invest in their self improvement and implement better strategies for themselves and their organisation.

Course objectives

To harness key business skills in the areas of sales, management, operations, delivery, back office and best practice and to help you in developing new and better strategies for personal development.

Course schedule

Over two days our specialist will address many areas and encourage you to apply many new techniques to improve your performance including:

- > Increasing Customer Satisfaction
- > Customer Loyalty and business retention
- > Reducing costs and increasing revenue
- > Improving quality and delivery of service
- > Managing change
- > Keys to enhancing rapport
- > Stress management
- > Handling negotiations

You will leave the course feeling refreshed, motivated and armed with many fresh, new ideas for consideration and implementation.

Post course measurement

All attendees will receive a post course assessment with our specialist trainers to review and mentor your progress. You can also attend a free post course workshop to review and discuss how things have been working for you.

Venue information

Please visit the web site to see scheduled dates. We can also train at your premises or a suitable nearby location to your organisation.

Regardless of location, we provide refreshments and a buffet lunch or lunch allowance.

Costs (excluding VAT)

At your premises £350 1st person, £325 per additional person (maximum 3)

At your premises £375 1st person, £350 per additional person (maximum 3)

For more information or to make a booking, contact us today:

