

A step-by-step guide to the Reyleable Cost Improvement Programme

STEP 1

First, we will arrange a call with you and one of our specialists, who will explain just how easy the cost improvement programme can be for your business by reducing your overheads. We can then arrange to come and see you for a more detailed discussion.



STEP 2

Our visit will conclude discussions on the scope and benefits of our cost improvement programme and how it would work for you. We will also outline our performance guarantee, including how our fees are only realised from your cost savings. Once you are happy, we can sign you up and agree a commencement date.



STEP 3

Our specialists will completely review your current cost overheads and processes in place, as agreed with you. Much of our work will be transparent and your business will not face any disruption whilst we perform our duties.



STEP 4

Once we have completed our work, you will be provided with our findings, including our detailed review of your business and an immediate action plan for cost reduction and recommendations for areas of improvement.



STEP 5

We will keep in regular contact with you and assist where necessary to ensure you are keeping to your plan and making savings for your business.

It's that simple!



Questions

Let's put your mind at rest now by answering some questions you may have:

You will not be able to make savings for us

Part of our performance guarantee means that we charge no fees if we don't make savings. We simply wouldn't take on a client if we didn't feel we could get results.

What do Relyable know about our industry sector?

Our team of specialists have worked successfully across a range of industries in both the private and public sector, from manufacturing to I.T, banking to retail, legal to recruitment and we have experience from small start up to large corporations. In addition, our systems and processes are based on proven commercial methods that are effective in all environments.

We do not want to start changing all of our existing suppliers

No problem! In many cases there is no need. Our specialists are accustomed to facing the most challenging environments and this does not affect our Performance Guarantee.

Why pay Relyable, we should do this ourselves

Effectively, there is no cost to our service, as we only take our fees from savings realised. Also, our specialist skills and the level of detailed analysis that we complete, mean that we can uncover savings that otherwise may not be identified.

We don't have time for this!

Although we prefer to work with your purchasing staff and we welcome involvement, the amount of time they put in is totally governed by your preferences. We get on with the work ourselves and we work in a completely self-contained manner.

Do we pay you any fees before we actually start making savings?

Absolutely not! Our fees are payable only from the savings you make.

In summary this is a real 'win-win' service. If we can't make significant savings, you pay nothing and you have the re-assurance of a thorough 'health-check' for your business.

So, why not contact us today.

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What have you got to lose?



RELYABLE
Business Services & Solutions